LOTUS KNOWLWEALTH

October 13, 2017

| CMP |  | 132.45 |
| :---: | :---: | :---: |
| BSE Code |  | 503804 |
| BSE ID |  | SHRIDINE |
| 52wk High/ Low (') |  | 164.0/100.0 |
| Average Volume (3M) ${ }^{5}$ |  | 1,201 |
| Market Cap (` Crore) |  | 67.3 |
| Shareholding - J un 2017 | No. | \% |
| Promoters | 22,88,372 | 45.01 |
| Flls | 0 | 0.00 |
| Dils | 3,770 | 0.07 |
| Public \& Others | 27,92,240 | 54.92 |
| Stock Chart | As on J une 30, 2017 |  |



| Common Size | Q1 FY18 | Q1 FY17 | Q4 FY17 |
| :--- | ---: | :---: | :---: | :---: |
| Analysis (\%) | 40.8 | 30.9 | 34.8 |
| Cost of Material/TR | 40.8 |  |  |
| Employee Cost/TR | 39.6 | 38.1 | 31.5 |
| Other Expenses/TR | 31.8 | 30.4 | 24.1 |
| Interest Cost/TR | 2.3 | 3.0 | 2.1 |


| Valuation Ratios |  |
| :--- | ---: |
| P/E (TTM) | 76.12 |
| P/ BV (TTM) | 0.65 |
| EPS (Q1 FY18) | $(6.33)$ |


| Financial Ratios | $\%$ |
| :--- | ---: |
| EBIDTA Margin | $(14.1)$ |
| PAT Margin | $(18.2)$ |
| Impact Cost | 2.6 |

Financials and Ratios are on a Standalone basis
TR stands for Total Revenue
TTM stands for trailing twelve months
^Source: BSE, for September, 2017
\$ - Average Volumes (Total Shares traded) for 3 Months

## Q1 FY18 Analyst's Review

- Net Sales witnessed a growth of $0.4 \%$ on a $y-0-y$ basis at Rs. 176.5 million in Q1 FY18 against Rs. 175.8 million in Q1 FY17, while on a q-0-q basis it declined by $26 \%$ from Rs. 238.4 million in Q4 FY17.
- Raw Material Cost formed $40.8 \%$ of the Net Sales which increased by 32.8\%y-o-y to Rs. 72.1 million in Q1 FY18 from Rs. 54.3 million in Q1 FY17. Employee Benefit Expenses increased by $4.3 \%$ y-o-y to Rs. 69.9 million in Q1 FY18 from Rs. 67 million in Q1 FY17. Other Expenses for Q1 FY18 increased by $4.9 \% \mathrm{y}-0-\mathrm{y}$ to Rs. 56.1 million from Rs. 53.5 million in Q1 FY17.
- The Company reported an Operating Loss for the current quarter on account of an increase in the Material Cost, Employee Cost and Other Expenses. Operating Loss amounted to Rs. 24.9 million in Q1 FY18 as against an Operating Loss of Rs. 5 million in Q1 FY17.
- Depreciation Cost stood at Rs. 18.6 million in Q1 FY18 as compared to Rs. 19.6 million in Q1 FY17. In line with the loss at the Operating level, Net Loss reported for Q1 FY18 stood at Rs. 32.2 million as compared to a Net Loss of Rs. 17 million in Q1 FY17.

Net Sales


EBIDTA \& EBIDTA Margins


PAT \& PAT Margins


LOTUS KNOWLWEALTH

Financial Snapshot

| Particulars | Standalone Financials <br> ( In Millions) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Income Statement | Q1 FY 2018 | Q1 FY 2017 | Q4 FY 2017 | y-0-y (\%) | q-0-q (\%) |
| Net Sales / Income from <br> Operations | 176.5 | 175.8 | 238.4 | 0.4 | -26.0 |
| Expenses |  |  |  |  |  |
| Cost of material consumed | 72.1 | 54.3 | 83.0 | 32.8 | -13.1 |
| Change in Inventories | 3.3 | 6.0 | 13.0 | -45.0 | -74.6 |
| Employee Benefit Expenses | 69.9 | 67.0 | 75.1 | 4.3 | -6.9 |
| Administrative, Manufacturing, <br> Selling \& Other Expenses | 56.1 | 53.5 | 57.5 | 4.9 | -2.4 |
| EBIDTA | $\mathbf{- 2 4 . 9}$ | $\mathbf{- 5 . 0}$ | $\mathbf{9 . 8}$ | 398.0 | -354.1 |
| Depreciation \& Amortization | 18.6 | 19.6 | 18.2 | -5.1 | 2.2 |
| Finance Costs / Interest Expense | 4.1 | 5.2 | 4.9 | -21.2 | -16.3 |
| Other Income | 12.0 | 9.6 | 10.8 | 25.0 | 11.1 |
| Profit After Tax (PAT) | $\mathbf{- 3 2 . 2}$ | $\mathbf{- 1 7 . 0}$ | $\mathbf{- 4 . 6}$ | 89.4 | 600.0 |
| Key Ratios - Income Statement |  |  |  |  |  |
| EBIDTA Margin (\%) | -14.1 | -2.8 | 4.1 | - | - |
| PAT Margins (\%) | -18.2 | -9.7 | -1.9 |  | - |
| Adjusted EPS | -6.33 | -3.34 | -0.89 | - | - |

Source: Capitaline Database; Company Financials

## About Us

LOTUS KNOWLWEALTH (LKW) is a Knowledge based company that commenced business in 1990.LKW is engaged primarily in CAPITAL MARKET RESEARCH, INVESTMENT ADVISORY and STRATEGY services.
GURUKSHETRA is the Research and Training arm of Lotus Knowlwealth.
LKW Investment Advisers is the SEBI registered Investment Advisory arm of LKW.

## Contact Us

Email: enquiry@lotusknowlwealth.com
Website:www.Ikwindia.com

## Disclosure

This report has been prepared for the BSE Investor Protection initiative and all the data for this report has been sourced primarily from publicly available documents and information. LKW asserts that it makes no Investment Recommendation through the medium of this Report.

Furthermore, each member of the team involved in the preparation of this report, hereby affirms that there exists no conflict of interest.

The report has been sponsored and published as part of Initiative of BSE's Investors' Protection Fund

